

PRESS RELEASE

21 APRIL 2016

FINANCIAL INFORMATION FOR THE FIRST QUARTER OF 2016

Consolidated sales (€ millions)	2016	2015	△ Real terms	△ Like-for-like
First quarter	265.5	247.1	+7.4%	+11.9%

Note: The companies Garen Automação, which exited the consolidation scope on 1 July 2015, and Giga, which has been treated as an asset available for sale since 1 January 2016, are no longer included in sales. They had contributed €7.0 million to sales over the first quarter of 2015.

SALES

Group sales totalled €265.5 million for the first three months of the financial year, an increase of 7.4% in real terms despite negative foreign exchange and scope effects, and growth of 11.9% on a like-for-like basis.

All geographic regions¹ achieved growth, with several of them recording a marked acceleration compared with previous quarters.

The performances thus recorded partly resulted from the favourable impact of the comparison basis² and mild weather at the start of the year, which allowed for a continuation of work in Europe over the winter.

Growth was particularly strong in Central and Eastern Europe and in Southern Europe³ (up 18.1% and 16.4% respectively on a like-for-like basis), as well as in Asia Pacific and America (up 15.3% and 14.1% respectively on a like-for-like basis) in spite of the difficult economic situation in certain countries.

Business also remained very strong in France (up 11.3% on a like-for-like basis) in both the professional and consumer sectors (DIY stores).

¹ Germany, America, Asia Pacific, France, Central and Eastern Europe, Northern Europe and Southern Europe are all considered as autonomous geographic regions in the sales analysis, due to their respective weightings within the Group.

² Sales were virtually stable over the same period last year at constant scope and foreign exchange.

³ Africa and the Middle-East are included in Southern Europe.

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Although the trend was more mixed in Germany and Northern Europe, it was nevertheless clearly positive (up 5.6% and 4.7% respectively on a like-for-like basis). In any case, it must be weighed against the spring and summer months within the region being predominant as a result of the significance of the solar protection season.

OTHER INFORMATION

The investment effort was maintained over the quarter just ended, mainly focused on product innovation and brand promotion, in order to permit the Group to fully benefit from new market opportunities (expansion of connected objects, development of environmentally responsible solutions, etc.).

CORPORATE PROFILE

Somfy Group is the global leader in opening and closing automation for both residential and commercial buildings.

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SHAREHOLDERS' AGENDA

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www.somfyfinance.com